

# Local Market Update for December 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Silverthorne

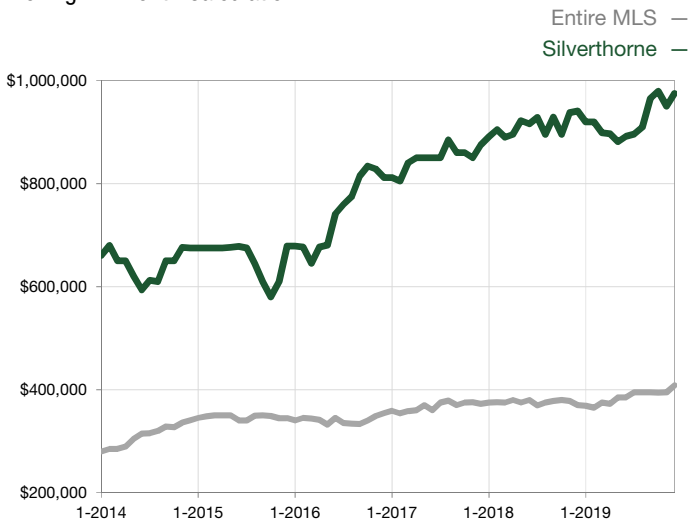
Single Family	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	8	10	+ 25.0%	194	225	+ 16.0%
Sold Listings	8	13	+ 62.5%	139	131	- 5.8%
Median Sales Price*	\$1,045,000	\$1,015,000	- 2.9%	\$940,772	\$975,000	+ 3.6%
Average Sales Price*	\$1,075,625	\$1,056,882	- 1.7%	\$953,452	\$1,041,894	+ 9.3%
Percent of List Price Received*	97.5%	97.7%	+ 0.2%	97.8%	97.2%	- 0.6%
Days on Market Until Sale	133	162	+ 21.8%	67	66	- 1.5%
Inventory of Homes for Sale	49	36	- 26.5%	--	--	--
Months Supply of Inventory	4.2	3.3	- 21.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

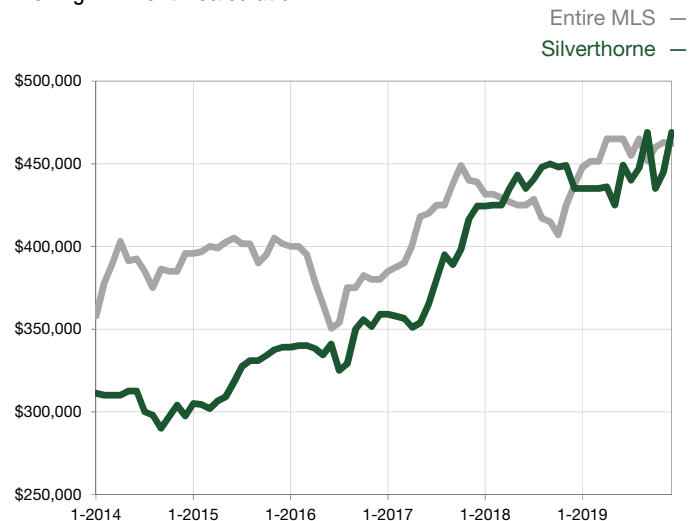
Townhouse/Condo	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	27	18	- 33.3%	277	436	+ 57.4%
Sold Listings	13	31	+ 138.5%	187	276	+ 47.6%
Median Sales Price*	\$396,000	\$525,000	+ 32.6%	\$435,000	\$469,000	+ 7.8%
Average Sales Price*	\$427,503	\$525,614	+ 22.9%	\$478,201	\$526,620	+ 10.1%
Percent of List Price Received*	98.3%	98.8%	+ 0.5%	98.8%	98.7%	- 0.1%
Days on Market Until Sale	29	181	+ 524.1%	36	64	+ 77.8%
Inventory of Homes for Sale	88	69	- 21.6%	--	--	--
Months Supply of Inventory	5.6	3.0	- 46.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for June 2018

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## Silverthorne

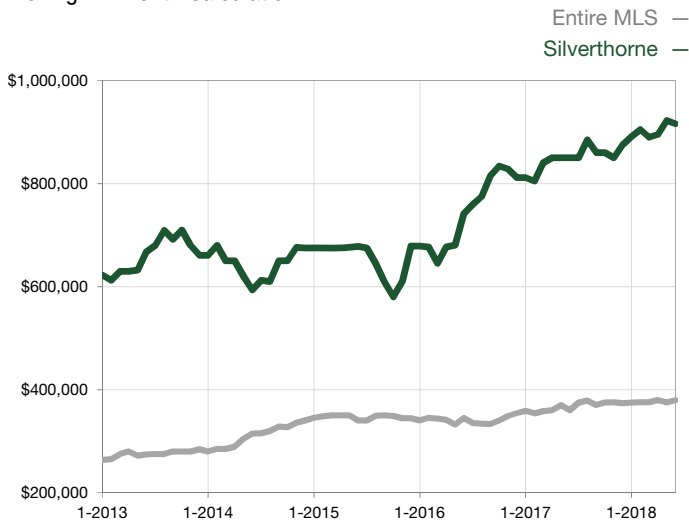
Single Family	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	29	26	- 10.3%	86	102	+ 18.6%
Sold Listings	10	19	+ 90.0%	40	71	+ 77.5%
Median Sales Price*	\$828,500	<b>\$790,000</b>	- 4.6%	\$907,500	<b>\$956,656</b>	+ 5.4%
Average Sales Price*	\$1,028,400	<b>\$942,588</b>	- 8.3%	\$1,017,339	<b>\$974,094</b>	- 4.3%
Percent of List Price Received*	96.1%	<b>98.8%</b>	+ 2.8%	95.9%	<b>98.4%</b>	+ 2.6%
Days on Market Until Sale	172	<b>44</b>	- 74.4%	126	<b>72</b>	- 42.9%
Inventory of Homes for Sale	85	<b>49</b>	- 42.4%	--	--	--
Months Supply of Inventory	9.8	<b>3.4</b>	- 65.3%	--	--	--

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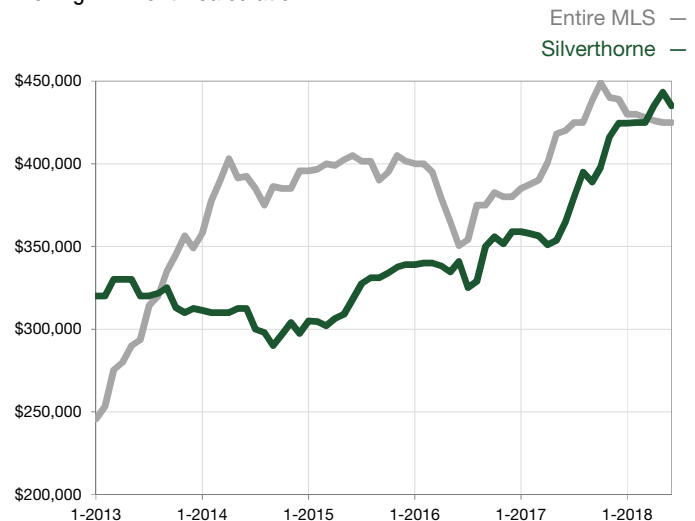
Townhouse-Condo	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	42	19	- 54.8%	144	125	- 13.2%
Sold Listings	25	22	- 12.0%	91	85	- 6.6%
Median Sales Price*	\$440,000	<b>\$370,001</b>	- 15.9%	\$360,000	<b>\$410,000</b>	+ 13.9%
Average Sales Price*	\$511,135	<b>\$401,223</b>	- 21.5%	\$443,149	<b>\$477,812</b>	+ 7.8%
Percent of List Price Received*	99.3%	<b>99.0%</b>	- 0.3%	98.9%	<b>99.6%</b>	+ 0.7%
Days on Market Until Sale	45	<b>35</b>	- 22.2%	46	<b>48</b>	+ 4.3%
Inventory of Homes for Sale	115	<b>42</b>	- 63.5%	--	--	--
Months Supply of Inventory	5.2	<b>2.0</b>	- 61.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for January 2018

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## Silverthorne

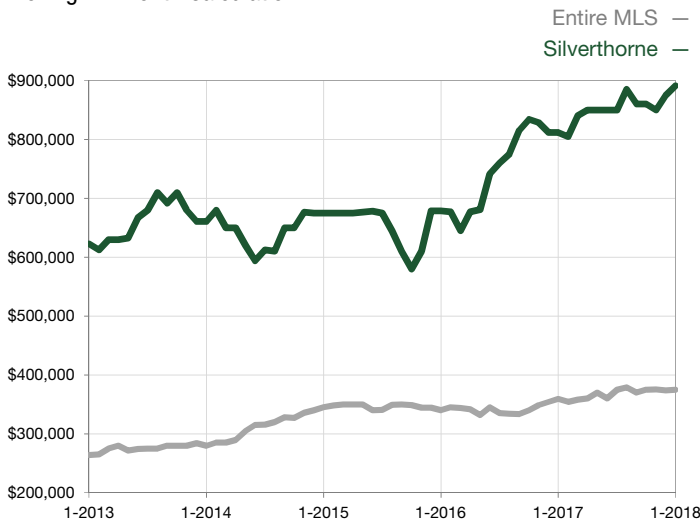
Single Family Key Metrics	January			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 01-2017	Thru 01-2018	Percent Change from Previous Year
New Listings	7	8	+ 14.3%	7	8	+ 14.3%
Sold Listings	5	9	+ 80.0%	5	9	+ 80.0%
Median Sales Price*	\$699,000	<b>\$1,156,043</b>	+ 65.4%	\$699,000	<b>\$1,156,043</b>	+ 65.4%
Average Sales Price*	\$822,200	<b>\$1,069,673</b>	+ 30.1%	\$822,200	<b>\$1,069,673</b>	+ 30.1%
Percent of List Price Received*	95.4%	<b>98.4%</b>	+ 3.1%	95.4%	<b>98.4%</b>	+ 3.1%
Days on Market Until Sale	54	<b>51</b>	- 5.6%	54	<b>51</b>	- 5.6%
Inventory of Homes for Sale	49	<b>31</b>	- 36.7%	--	--	--
Months Supply of Inventory	5.5	<b>2.6</b>	- 52.7%	--	--	--

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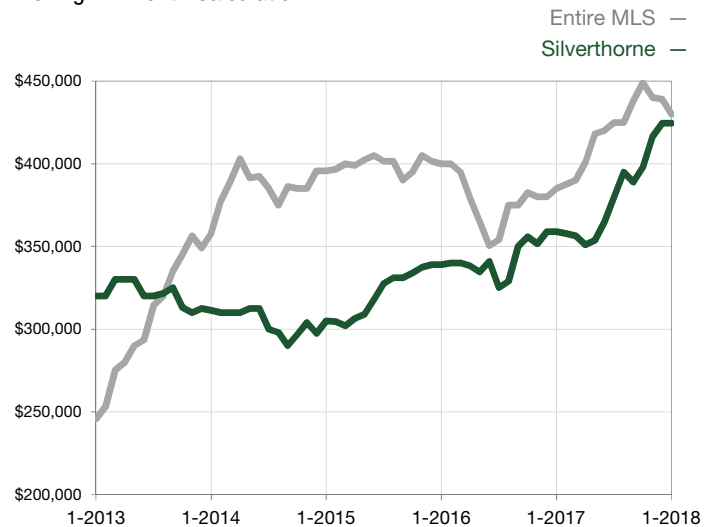
Townhouse-Condo Key Metrics	January			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 01-2017	Thru 01-2018	Percent Change from Previous Year
New Listings	6	<b>18</b>	+ 200.0%	6	<b>18</b>	+ 200.0%
Sold Listings	11	<b>7</b>	- 36.4%	11	<b>7</b>	- 36.4%
Median Sales Price*	\$375,900	<b>\$395,000</b>	+ 5.1%	\$375,900	<b>\$395,000</b>	+ 5.1%
Average Sales Price*	\$425,582	<b>\$475,257</b>	+ 11.7%	\$425,582	<b>\$475,257</b>	+ 11.7%
Percent of List Price Received*	98.1%	<b>100.0%</b>	+ 1.9%	98.1%	<b>100.0%</b>	+ 1.9%
Days on Market Until Sale	54	<b>41</b>	- 24.1%	54	<b>41</b>	- 24.1%
Inventory of Homes for Sale	67	<b>31</b>	- 53.7%	--	--	--
Months Supply of Inventory	3.2	<b>1.4</b>	- 56.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for October 2017

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## Silverthorne

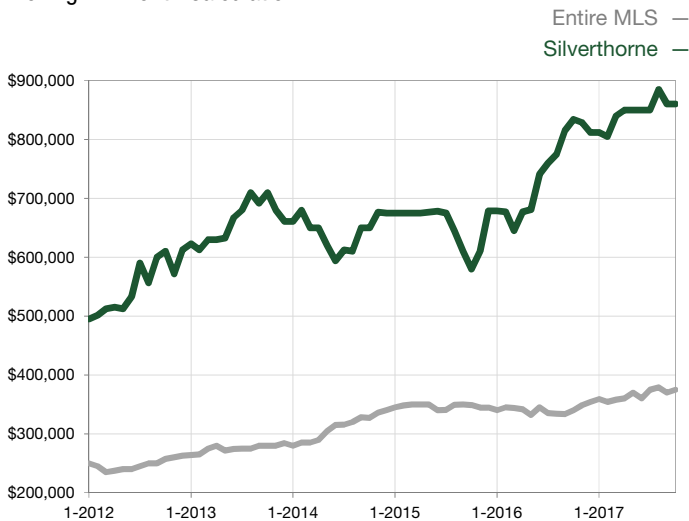
Single Family Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	4	12	+ 200.0%	145	166	+ 14.5%
Sold Listings	12	18	+ 50.0%	85	115	+ 35.3%
Median Sales Price*	\$718,500	<b>\$850,265</b>	+ 18.3%	\$775,000	<b>\$889,281</b>	+ 14.7%
Average Sales Price*	\$758,458	<b>\$1,053,891</b>	+ 39.0%	\$877,176	<b>\$995,415</b>	+ 13.5%
Percent of List Price Received*	98.8%	<b>97.4%</b>	- 1.4%	97.8%	<b>97.3%</b>	- 0.5%
Days on Market Until Sale	54	81	+ 50.0%	77	75	- 2.6%
Inventory of Homes for Sale	62	47	- 24.2%	--	--	--
Months Supply of Inventory	7.0	4.2	- 40.0%	--	--	--

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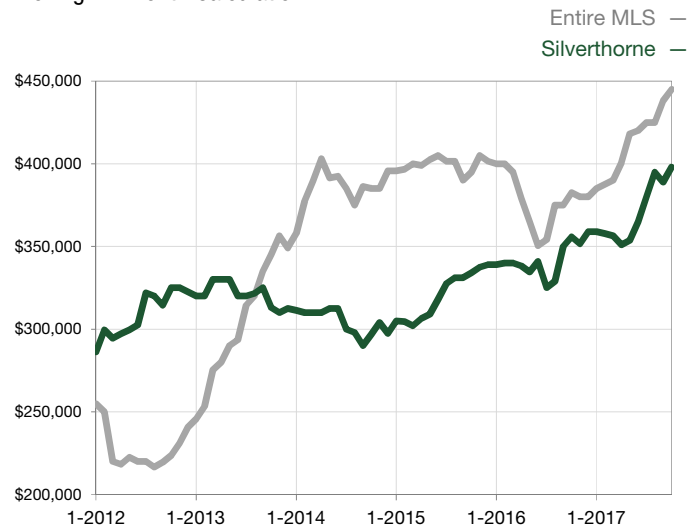
Townhouse-Condo Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	18	12	- 33.3%	246	248	+ 0.8%
Sold Listings	42	37	- 11.9%	210	218	+ 3.8%
Median Sales Price*	\$450,000	<b>\$530,000</b>	+ 17.8%	\$362,000	<b>\$410,000</b>	+ 13.3%
Average Sales Price*	\$469,384	<b>\$473,645</b>	+ 0.9%	\$414,784	<b>\$451,528</b>	+ 8.9%
Percent of List Price Received*	98.3%	<b>99.0%</b>	+ 0.7%	98.2%	<b>99.0%</b>	+ 0.8%
Days on Market Until Sale	44	82	+ 86.4%	41	45	+ 9.8%
Inventory of Homes for Sale	80	32	- 60.0%	--	--	--
Months Supply of Inventory	4.0	1.5	- 62.5%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2017

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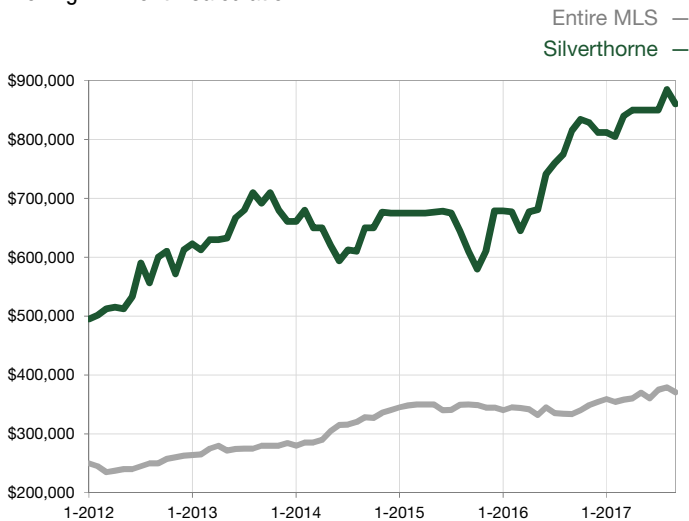
Single Family Key Metrics	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
New Listings	6	20	+ 233.3%	141	153	+ 8.5%
Sold Listings	12	26	+ 116.7%	73	97	+ 32.9%
Median Sales Price*	\$810,000	<b>\$819,074</b>	+ 1.1%	\$775,000	<b>\$889,281</b>	+ 14.7%
Average Sales Price*	\$845,250	<b>\$859,236</b>	+ 1.7%	\$896,691	<b>\$984,564</b>	+ 9.8%
Percent of List Price Received*	97.4%	<b>98.7%</b>	+ 1.3%	97.6%	<b>97.3%</b>	- 0.3%
Days on Market Until Sale	38	<b>32</b>	- 15.8%	81	<b>74</b>	- 8.6%
Inventory of Homes for Sale	82	<b>56</b>	- 31.7%	--	--	--
Months Supply of Inventory	9.5	<b>5.2</b>	- 45.3%	--	--	--

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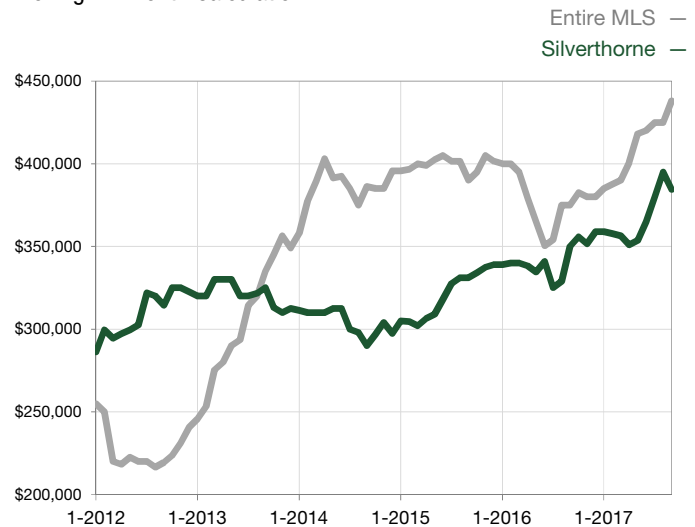
Townhouse-Condo Key Metrics	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
New Listings	30	24	- 20.0%	228	235	+ 3.1%
Sold Listings	35	30	- 14.3%	168	180	+ 7.1%
Median Sales Price*	\$451,000	<b>\$431,000</b>	- 4.4%	\$351,500	<b>\$371,250</b>	+ 5.6%
Average Sales Price*	\$457,321	<b>\$451,980</b>	- 1.2%	\$401,134	<b>\$445,824</b>	+ 11.1%
Percent of List Price Received*	98.1%	<b>99.1%</b>	+ 1.0%	98.2%	<b>99.0%</b>	+ 0.8%
Days on Market Until Sale	28	<b>24</b>	- 14.3%	40	<b>37</b>	- 7.5%
Inventory of Homes for Sale	96	<b>34</b>	- 64.6%	--	--	--
Months Supply of Inventory	5.1	<b>1.6</b>	- 68.6%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for August 2017

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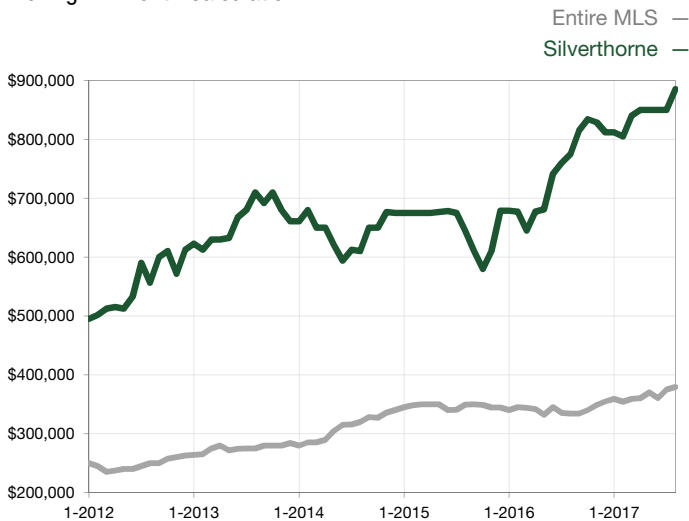
Single Family	August			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 08-2016	Thru 08-2017	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	17	30	+ 76.5%	135	133	- 1.5%
Sold Listings	11	21	+ 90.9%	61	71	+ 16.4%
Median Sales Price*	\$840,000	<b>\$1,098,000</b>	+ 30.7%	\$775,000	<b>\$936,400</b>	+ 20.8%
Average Sales Price*	\$927,457	<b>\$1,123,390</b>	+ 21.1%	\$906,810	<b>\$1,030,459</b>	+ 13.6%
Percent of List Price Received*	97.2%	<b>98.0%</b>	+ 0.8%	97.6%	<b>96.8%</b>	- 0.8%
Days on Market Until Sale	107	50	- 53.3%	90	89	- 1.1%
Inventory of Homes for Sale	86	70	- 18.6%	--	--	--
Months Supply of Inventory	10.0	7.3	- 27.0%	--	--	--

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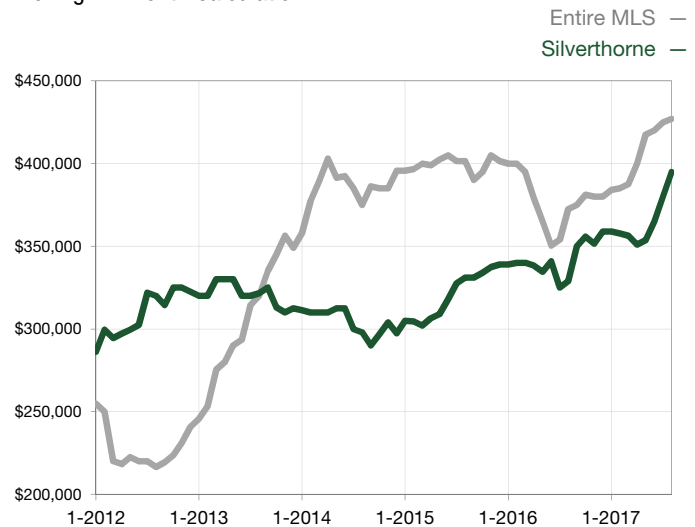
Townhouse-Condo	August			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 08-2016	Thru 08-2017	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	22	24	+ 9.1%	198	211	+ 6.6%
Sold Listings	30	32	+ 6.7%	133	150	+ 12.8%
Median Sales Price*	\$348,500	<b>\$392,000</b>	+ 12.5%	\$329,000	<b>\$360,000</b>	+ 9.4%
Average Sales Price*	\$414,667	<b>\$453,009</b>	+ 9.2%	\$386,347	<b>\$444,593</b>	+ 15.1%
Percent of List Price Received*	98.7%	<b>99.1%</b>	+ 0.4%	98.2%	<b>99.0%</b>	+ 0.8%
Days on Market Until Sale	32	28	- 12.5%	43	40	- 7.0%
Inventory of Homes for Sale	106	40	- 62.3%	--	--	--
Months Supply of Inventory	6.0	1.8	- 70.0%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for July 2017

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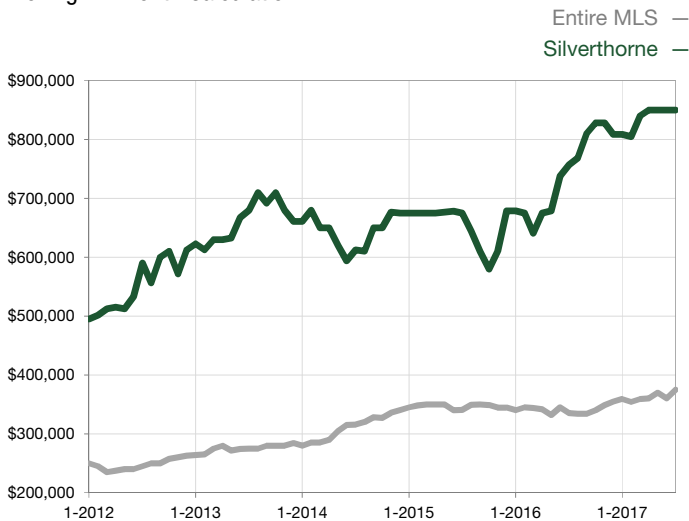
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	29	17	- 41.4%	118	103	- 12.7%
Sold Listings	9	9	0.0%	49	49	0.0%
Median Sales Price*	\$624,000	<b>\$805,950</b>	+ 29.2%	\$738,000	<b>\$860,000</b>	+ 16.5%
Average Sales Price*	\$778,778	<b>\$881,983</b>	+ 13.3%	\$885,396	<b>\$992,478</b>	+ 12.1%
Percent of List Price Received*	97.8%	<b>98.2%</b>	+ 0.4%	97.7%	<b>96.3%</b>	- 1.4%
Days on Market Until Sale	24	30	+ 25.0%	88	108	+ 22.7%
Inventory of Homes for Sale	84	60	- 28.6%	--	--	--
Months Supply of Inventory	9.8	6.9	- 29.6%	--	--	--

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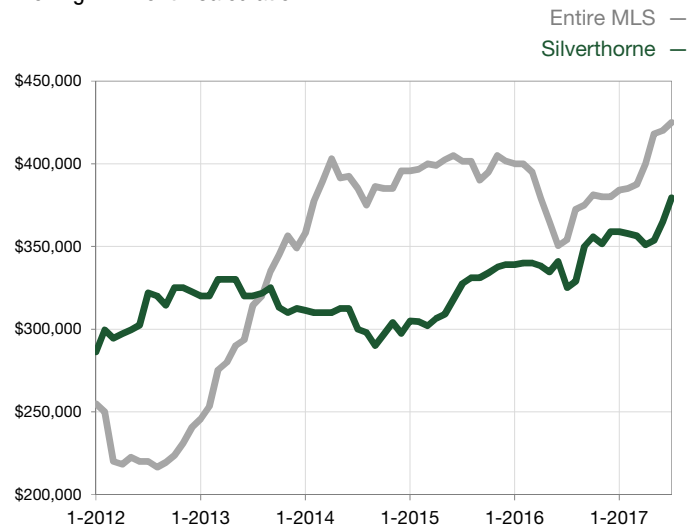
Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	42	43	+ 2.4%	176	187	+ 6.3%
Sold Listings	30	26	- 13.3%	103	117	+ 13.6%
Median Sales Price*	\$275,500	<b>\$348,000</b>	+ 26.3%	\$319,000	<b>\$359,000</b>	+ 12.5%
Average Sales Price*	\$347,885	<b>\$441,058</b>	+ 26.8%	\$378,099	<b>\$442,684</b>	+ 17.1%
Percent of List Price Received*	98.5%	<b>99.3%</b>	+ 0.8%	98.1%	<b>99.0%</b>	+ 0.9%
Days on Market Until Sale	32	33	+ 3.1%	46	43	- 6.5%
Inventory of Homes for Sale	114	43	- 62.3%	--	--	--
Months Supply of Inventory	6.8	2.0	- 70.6%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# MARKET METRICS

JANUARY 2018

Summit County

LIV | Sotheby's  
INTERNATIONAL REALTY

## SUMMIT COUNTY | SAR MLS

### YEAR-TO-DATE

January	2018	2017	% Change
Total Sales Volume	\$79,349,652	\$79,349,347	0%
Properties Sold	107	113	-5%
Average Sold Price	\$741,586	\$702,207	6%
Average Price per Square Foot	\$470	\$440	7%
Average Days on Market	45	79	-43%
Highest Price	\$3,175,000	\$4,060,000	-22%
Average List Price	\$758,205	\$729,306	4%
New Listings	119	102	17%

### LAST 12 MONTHS - YEAR OVER YEAR

February - January	2018	2017	% Change
Total Sales Volume	\$1,381,844,298	\$1,148,113,127	20%
Properties Sold	1,967	1,888	4%
Average Sold Price	\$702,514	\$607,883	16%
Average Price per Square Foot	\$433	\$380	14%
Average Days on Market	60	78	-23%
Highest Price	\$6,100,000	\$5,675,000	7%
Average List Price	\$723,306	\$627,414	15%
New Listings	2,233	2,189	2%

## SUMMIT COUNTY \$1M+ | SAR MLS

### YEAR-TO-DATE

January	2018	2017	% Change
Total Sales Volume	\$31,797,517	\$39,835,700	-20%
Listings Sold	21	23	-9%
Average Sold Price	\$1,514,167	\$1,731,987	-13%
Average Price per Square Foot	\$457	\$532	-14%
Average Days on Market	97	134	-28%
Highest Price	\$3,175,000	\$4,060,000	-22%
Average List Price	\$1,562,642	\$1,824,035	-14%
New Listings	33	21	57%

### LAST 12 MONTHS - YEAR OVER YEAR

February - January	2018	2017	% Change
Total Sales Volume	\$534,113,609	\$386,025,052	38%
Listings Sold	333	243	37%
Average Price	\$1,603,945	\$1,588,580	1%
Average Price per Square Foot	\$464	\$444	5%
Average Days on Market	145	152	-5%
Highest Price	\$6,100,000	\$5,675,000	7%
Average List Price	\$1,680,930	\$1,663,583	1%
New Listings	455	412	10%

Based on sales in Summit County. Based on information from SAR MLS. This representation is based in whole or in part on data supplied by SAR MLS. SAR MLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by SAR MLS may not reflect all real estate activity in the market.