

*Rental revenue projections and numbers are provided for informational purposes and should not be used to make specific buying or selling decisions. Factors such as weather, snow, owner use & economic conditions may affect occupant levels and/or rates. The information is not a guarantee of rental income and is subject to change. Past rental history, rates, & occupancy information are not necessarily indicative of, nor a projector of, future rental revenue, rates, or occupancy information.

Property

Silverthorne, CO

Home Details:

Bedrooms 5
 Bathroom 4.5
 Sleeps 14-16?
 Pet Friendly ?
 Hot Tub YES

Season	Dates	Nightly Rate	% Diff on low season	Min Stay Nights
Late Ski Season 2017	April 05 – 22	\$525	30%	4
Value Season	April 23 – May 24	\$475	50%	4
Early Summer	May 25 – June 28	\$500	76%	4
Holiday Summer	June 29 – July 9	\$625	98%	6
Regular Summer	July 10 – Sept. 10	\$550	50%	4
Value Fall	Sept. 11 – Nov. 21	\$475	76%	4
Early Ski Season	Nov. 22 – Dec. 20	\$550	50%	5
Holiday Season	Dec. 21 – Jan. 2	\$925	76%	6
Regular Ski Season	Jan. 3 – Feb. 14	\$675	46%	4
Powder / Spring Break	Feb. 15 – March 30	\$725	5%	5

Rental Income before expenses

Cost per stay	Number of nights booked	Enter # Number of bookings for each season	Number of cleans	Total cost of Stays (Cash in)	Total Cost of cleans
\$2,625.00	5	1	1	\$ 2,625.00	\$ 300.00
\$1,900.00	8	2	2	\$ 3,800.00	\$ 300.00
\$2,500.00	15	3	3	\$ 7,500.00	\$ 300.00
\$5,625.00	9	1	1	\$ 5,625.00	\$ 150.00
\$2,750.00	35	7	7	\$ 19,250.00	\$ 300.00
\$2,375.00	10	2	2	\$ 4,750.00	\$ 150.00
\$2,750.00	15	3	3	\$ 8,250.00	\$ 450.00
\$6,475.00	14	2	2	\$ 12,950.00	\$ 300.00
\$3,375.00	25	5	5	\$ 16,875.00	\$ 300.00
\$2,900.00	24	6	6	\$ 17,400.00	\$ 900.00
Totals	160	32	32	\$ 99,025.00	\$ 3,450.00

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Promotional Rate	
Management Fee	Income to owner
30%	70%
\$ 697.50	\$ 1,627.50
\$ 1,050.00	\$ 2,450.00
\$ 2,160.00	\$ 5,040.00
\$ 1,642.50	\$ 3,832.50
\$ 5,685.00	\$ 13,265.00
\$ 1,380.00	\$ 3,220.00
\$ 2,340.00	\$ 5,460.00
\$ 3,795.00	\$ 8,855.00
\$ 4,972.50	\$ 11,602.50
\$ 4,950.00	\$ 11,550.00
\$ 28,672.50	\$ 66,902.50
\$95,575	

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Property Eagles Nest
Court
Silverthorne, CO

Home Details:
Bedrooms 4
Bathroom 3.5
Sleeps 12-14?
Pet Friendly ?
Hot Tub YES

Season	Dates	Nightly Rate	% Diff on low season	Min Stay Nights
Late Ski Season 2017	April 05 – 22	\$500	30%	4
Value Season	April 23 – May 24	\$450	50%	4
Early Summer	May 25 – June 28	\$475	76%	4
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Value Fall	Sept. 11 – Nov. 21	\$450	76%	4
Early Ski Season	Nov. 22 – Dec. 20	\$525	50%	5
Holiday Season	Dec. 21 – Jan. 2	\$825	76%	6
Regular Ski Season	Jan. 3 – Feb. 14	\$625	46%	4
Powder / Spring Break	Feb. 15 – March 30	\$675	5%	5

Rental Income before expenses

Cost per stay	Number of nights booked	Enter # Number of bookings for each season	Number of cleans	Total cost of Stays (Cash in)	Total Cost of cleans
\$2,500.00	5	1	1	\$ 2,500.00	\$ 300.00
\$1,800.00	8	2	2	\$ 3,600.00	\$ 300.00
\$2,850.00	12	2	2	\$ 5,700.00	\$ 300.00
\$5,400.00	9	1	1	\$ 5,400.00	\$ 150.00
\$2,625.00	35	7	7	\$ 18,375.00	\$ 300.00
\$2,250.00	10	2	2	\$ 4,500.00	\$ 150.00
\$2,625.00	15	3	3	\$ 7,875.00	\$ 450.00
\$5,775.00	14	2	2	\$ 11,550.00	\$ 300.00
\$3,750.00	18	3	3	\$ 11,250.00	\$ 300.00
\$2,700.00	24	6	6	\$ 16,200.00	\$ 900.00
Totals	150	29	29	\$ 86,950.00	\$ 3,450.00

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Promotional Rate	
Management Fee	Income to owner
30%	70%
\$ 660.00	\$ 1,540.00
\$ 990.00	\$ 2,310.00
\$ 1,620.00	\$ 3,780.00
\$ 1,575.00	\$ 3,675.00
\$ 5,422.50	\$ 12,652.50
\$ 1,305.00	\$ 3,045.00
\$ 2,227.50	\$ 5,197.50
\$ 3,375.00	\$ 7,875.00
\$ 3,285.00	\$ 7,665.00
\$ 4,590.00	\$ 10,710.00
\$ 25,050.00	\$ 58,450.00
\$83,500	

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