



**Summit Resort Group**  
**INCOME AND EXPENSE ESTIMATE**

Prepared for: Owner  
 Property: Marina Place 2bdr/2bath  
 Projected Quality Rating:  
 Unit Size **2 bdr/2 bath**  
 Projected Bedding: **Sleeps 4-6**

Estimated Rental Income:

<b>Rate Season</b>	<b>Suggested Winter Rates</b>	<b>Estimated Rental Nights</b>	<b>Gross Rental Revenue</b>
Early Ski	\$ 225	8	\$ 1,800
Holiday	350	7	2,450
Bargain Ski	235	27	6,345
Regular Ski	250	30	7,500
	<b>Suggested Summer Rates</b>	<b>Estimated Rental Nights</b>	<b>Gross Rental Revenue</b>
Summer	\$ 250	30	\$ 7,500
		<b>Estimated Gross Income</b>	<b>\$ 25,595</b>

Estimated Expenses:

- Rental Commission/Management Fee **40%**
- Housekeeping services for owner or owner guest stays are billed at a predetermined fixed rate based on normal cleaning conditions. If conditions aren't normal, housekeeping is billed on an hourly basis. Hourly rate for touch up or light clean is \$30/hour.Owner clean charge is \$14
- Current Housekeeping Rate: **\$30/hr**
- Current Maintenance Rates: **\$45/maintenance**
- Estimated Rental Commissions: \$ 10,238
- Estimated Travel Agent Commissions or wholesaler discounts 15% of gross \$ 1,159

**Estimated Net Rental Inc \$ 14,198**

\*\*\* Travel Agent commissions are estimated **15%**

This rental income and expense projection is only an estimate based on our experience. It is dependent on weather, condition of the property and other unknown situations. This is an estimate to provide the basic range of rates and expenses, not a guarantee.

Condominium/association assessments, maintenance, mortgage, utilities etc. are not part of this estimate. These projections do not guarantee that the property will be rented or that the projected results will be achieved.

\*Rental revenue projections and numbers are provided for informational purposes and should not be used to make specific buying or selling decisions. Factors such as weather, snow, owner use & economic conditions may affect occupant levels and/or rates. The information is not a guarantee of rental income and is subject to change. Past rental history, rates, & occupancy information are not necessarily indicative of, nor a projector of, future rental revenue, rates, or occupancy information.

