



## Springs Two Bed / Two Bath Revenue Analysis

Springs Two Bed / Two Bath Revenue Performance

	Year End Average Gross Revenue	Year End High Revenue
2017-2018	\$43,396 on 125 rental nights	<b>\$54,087</b> on 141 rental nights
2016-2017	\$46,073 on 144 rental nights	<b>\$52,585</b> on 169 rental nights
2015-2016	\$42,727 on 128 rental nights	<b>\$51,798</b> on 156 rental nights

Springs 2/2s generated average gross revenues of \$43,396 for the 2017-2018 Season.

### KEYSTONE RESORT PROPERTY MANAGEMENT RENTAL MANAGEMENT PROGRAM:

- Turn-key full service management
- Market-leading revenue generation
- Multi-million dollar marketing plan
- 24 hour on-site management team
- On-site maintenance technicians
- In-house housekeeping services
- On site guest service agents 24 hrs/day
- Rental accounting services included
- Included terry & triple-sheet linen
- Unmatched exclusive owner benefits
- Dedicated vacation coordinators 365 days/year, 24 hrs/day

Questions? Need more information? Call **Lorena Melott** with **Keystone Resort Property Management** at **970-496-4828** or send an email to [LJMelott@vailresorts.com](mailto:LJMelott@vailresorts.com).

Projections of future revenues are based on historical performance data and current season pacing. Actual revenue performances will vary based on unit quality, owner's usage and seasonal fluctuations in revenue production.

**KEYSTONE RESORT PROPERTY MANAGEMENT**

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	Gross Revenue	Trav Agent Commission	Conference Fee	Neighborhd Assesment	Credit Card Fee	Management Fee	Owner Share	Direct Expenses	Average Rent Rate	-Nights-   Rent	Owncr
December	12,848.41	.00	67.14	64.30	.00	4,450.90	8,266.07	36.54	475.87	27	0
January	17,829.84	.00	.00	89.19	.00	6,209.22	11,531.43	117.50	742.91	24	0
February	14,911.84	337.18	.00	74.55	.00	5,075.07	9,425.04	225.00	596.47	25	0
1st Qtr	45,590.09	337.18	67.14	228.04	.00	15,735.19	29,222.54	379.04	599.87	76	0
March	11,486.52	207.06	.00	57.42	.00	3,927.70	7,294.34	59.00	410.23	28	0
April	3,527.56	.00	.00	17.63	.00	1,228.49	2,281.44	121.00	587.93	6	0
May	.00	.00	.00	.00	.00	.00	.00	58.00	.00	0	1
2nd Qtr	15,014.08	207.06	.00	75.05	.00	5,156.19	9,575.78	238.00	441.59	34	1
June	327.52	.00	.00	1.64	.00	114.06	211.82	864.47	163.76	2	1
July	3,328.84	31.43	31.43	16.66	.00	1,137.22	2,112.10	278.91	237.77	14	3
August	3,040.49	106.36	131.99	15.21	.00	966.47	1,820.46	72.00	380.06	8	2
3rd Qtr	6,696.85	137.79	163.42	33.51	.00	2,217.75	4,144.38	1,215.38	279.04	24	6
September	239.64	.00	.00	1.20	.00	83.46	154.98	131.00	119.82	2	4
October	.00	.00	.00	.00	.00	.00	.00	33.00	.00	0	0
November	2,241.68	.00	.00	11.22	.00	780.66	1,449.80	33.00	280.21	8	0
4nd Qtr	2,481.32	.00	.00	12.42	.00	864.12	1,604.78	197.00	248.13	10	4
Year 2018	69,782.34	682.03	230.56	349.02	.00	23,973.25	44,547.48	2,029.42	484.60	144	11



## Expedition Station Two Bed / Two Bath Revenue Analysis

Expedition Station Two Bed / Two Bath Revenue Performance

	Year End Average Gross Revenue	Year End High Revenue
2017-2018	\$40,556 on 121 rental nights	<b>\$45,066</b> on 123 rental nights
2016-2017	\$40,345 on 122 rental nights	<b>\$43,854</b> on 120 rental nights
2015-2016	\$39,242 on 132 rental nights	<b>There was only one unit of this type rented for the entirety of the 2015/2016 season.</b> on rental nights

Expedition Station 2/2s generated average gross revenues of \$40,556 for the 2017-2018 Season.

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## Buffalo Lodge Two Bed / Two Bath Revenue Analysis

Buffalo Lodge Two Bed / Two Bath Revenue Performance

	Year End Average Gross Revenue	Year End High Revenue
2017-2018	\$38,271 on 130 rental nights	<b>\$42,494</b> on 139 rental nights
2016-2017	\$39,320 on 133 rental nights	<b>\$44,334</b> on 137 rental nights
2015-2016	\$38,755 on 131 rental nights	<b>\$43,351</b> on 147 rental nights

Buffalo Lodge 2/2s generated average gross revenues of \$38,271 for the 2017-2018 Season.

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