

Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Dillon

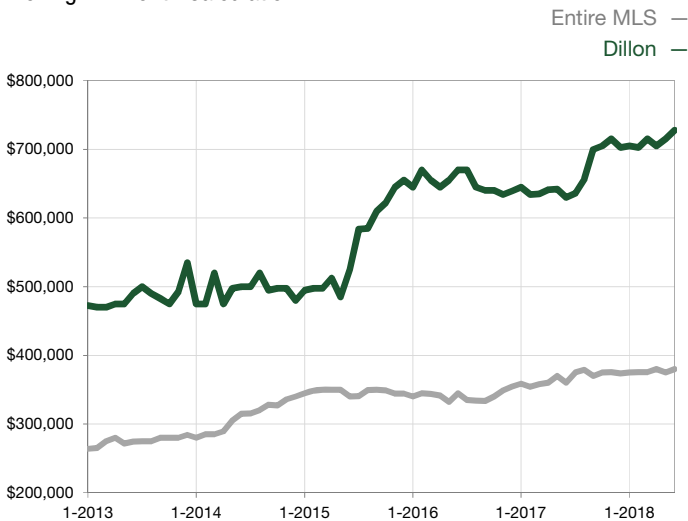
Single Family	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
Key Metrics						
New Listings	10	10	0.0%	39	30	- 23.1%
Sold Listings	6	5	- 16.7%	22	18	- 18.2%
Median Sales Price*	\$597,500	\$1,070,000	+ 79.1%	\$671,114	\$820,000	+ 22.2%
Average Sales Price*	\$657,333	\$1,016,897	+ 54.7%	\$753,688	\$858,138	+ 13.9%
Percent of List Price Received*	98.0%	103.5%	+ 5.6%	97.4%	99.2%	+ 1.8%
Days on Market Until Sale	24	15	- 37.5%	36	54	+ 50.0%
Inventory of Homes for Sale	20	13	- 35.0%	--	--	--
Months Supply of Inventory	4.5	3.3	- 26.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

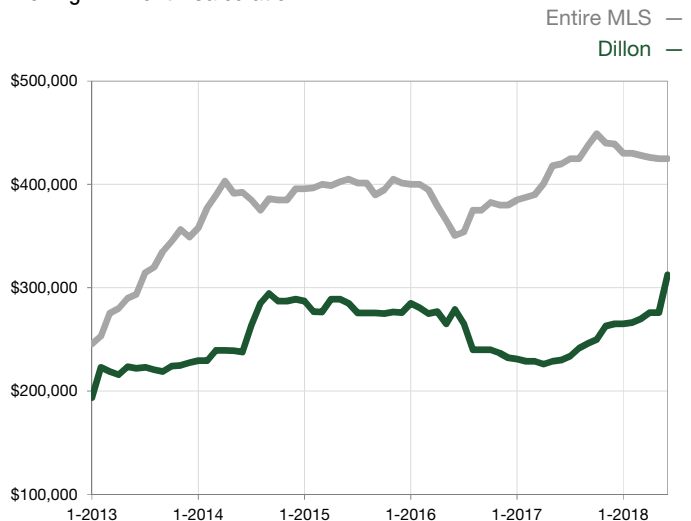
Townhouse-Condo	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
Key Metrics						
New Listings	16	13	- 18.8%	76	62	- 18.4%
Sold Listings	15	10	- 33.3%	57	42	- 26.3%
Median Sales Price*	\$243,000	\$382,500	+ 57.4%	\$230,000	\$358,950	+ 56.1%
Average Sales Price*	\$288,467	\$443,117	+ 53.6%	\$281,983	\$385,423	+ 36.7%
Percent of List Price Received*	99.1%	99.1%	0.0%	98.8%	99.2%	+ 0.4%
Days on Market Until Sale	21	10	- 52.4%	22	16	- 27.3%
Inventory of Homes for Sale	35	16	- 54.3%	--	--	--
Months Supply of Inventory	2.9	1.4	- 51.7%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2018

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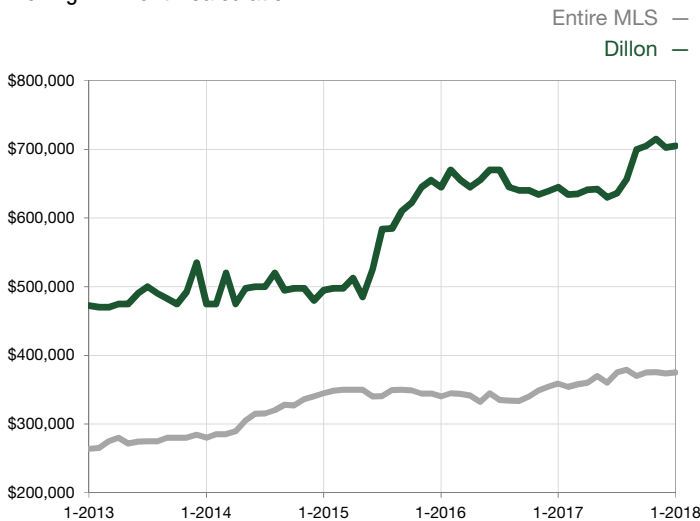
Single Family Key Metrics	January			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 01-2017	Thru 01-2018	Percent Change from Previous Year
New Listings	2	3	+ 50.0%	2	3	+ 50.0%
Sold Listings	1	4	+ 300.0%	1	4	+ 300.0%
Median Sales Price*	\$870,000	\$882,500	+ 1.4%	\$870,000	\$882,500	+ 1.4%
Average Sales Price*	\$870,000	\$848,750	- 2.4%	\$870,000	\$848,750	- 2.4%
Percent of List Price Received*	97.8%	95.5%	- 2.4%	97.8%	95.5%	- 2.4%
Days on Market Until Sale	46	55	+ 19.6%	46	55	+ 19.6%
Inventory of Homes for Sale	8	5	- 37.5%	--	--	--
Months Supply of Inventory	2.0	1.0	- 50.0%	--	--	--

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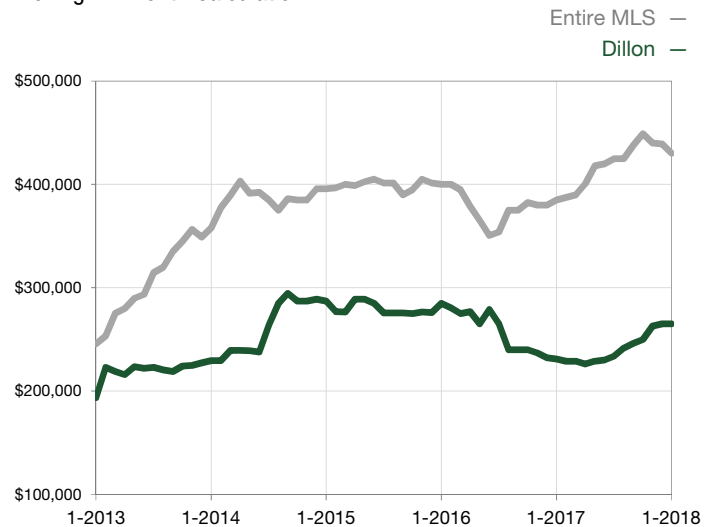
Townhouse-Condo Key Metrics	January			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 01-2017	Thru 01-2018	Percent Change from Previous Year
New Listings	5	5	0.0%	5	5	0.0%
Sold Listings	12	5	- 58.3%	12	5	- 58.3%
Median Sales Price*	\$196,000	\$250,000	+ 27.6%	\$196,000	\$250,000	+ 27.6%
Average Sales Price*	\$256,583	\$342,800	+ 33.6%	\$256,583	\$342,800	+ 33.6%
Percent of List Price Received*	98.6%	99.1%	+ 0.5%	98.6%	99.1%	+ 0.5%
Days on Market Until Sale	14	23	+ 64.3%	14	23	+ 64.3%
Inventory of Homes for Sale	12	9	- 25.0%	--	--	--
Months Supply of Inventory	0.9	0.8	- 11.1%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for October 2017

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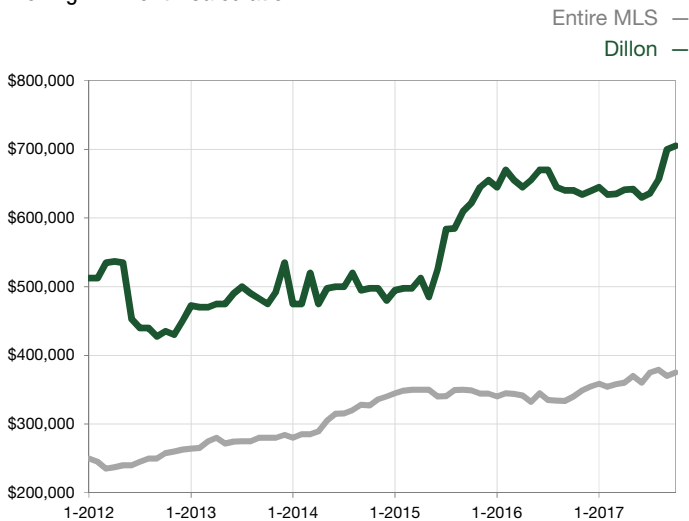
Single Family Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	2	0	- 100.0%	43	58	+ 34.9%
Sold Listings	6	7	+ 16.7%	43	46	+ 7.0%
Median Sales Price*	\$640,000	\$705,000	+ 10.2%	\$640,000	\$710,000	+ 10.9%
Average Sales Price*	\$647,957	\$657,143	+ 1.4%	\$687,881	\$779,291	+ 13.3%
Percent of List Price Received*	97.9%	98.1%	+ 0.2%	97.7%	97.3%	- 0.4%
Days on Market Until Sale	96	23	- 76.0%	77	44	- 42.9%
Inventory of Homes for Sale	13	9	- 30.8%	--	--	--
Months Supply of Inventory	2.7	1.9	- 29.6%	--	--	--

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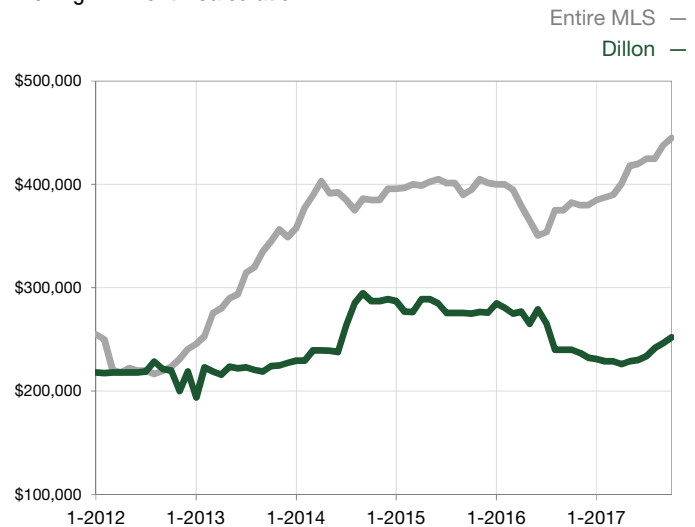
Townhouse-Condo Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	12	11	- 8.3%	189	140	- 25.9%
Sold Listings	15	17	+ 13.3%	125	125	0.0%
Median Sales Price*	\$230,000	\$365,000	+ 58.7%	\$232,500	\$261,000	+ 12.3%
Average Sales Price*	\$290,380	\$393,598	+ 35.5%	\$289,876	\$311,026	+ 7.3%
Percent of List Price Received*	98.7%	99.1%	+ 0.4%	98.1%	98.7%	+ 0.6%
Days on Market Until Sale	18	25	+ 38.9%	30	24	- 20.0%
Inventory of Homes for Sale	30	9	- 70.0%	--	--	--
Months Supply of Inventory	2.4	0.7	- 70.8%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for September 2017

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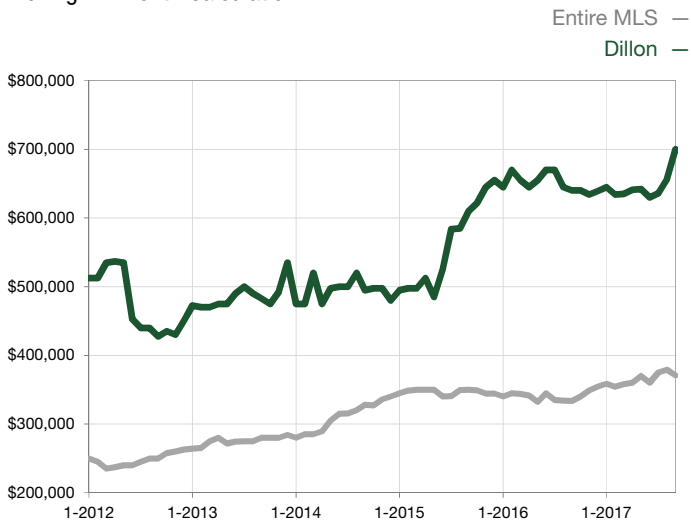
Single Family Key Metrics	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
New Listings	3	4	+ 33.3%	41	58	+ 41.5%
Sold Listings	5	8	+ 60.0%	37	39	+ 5.4%
Median Sales Price*	\$470,000	\$735,000	+ 56.4%	\$640,000	\$730,000	+ 14.1%
Average Sales Price*	\$549,000	\$900,250	+ 64.0%	\$694,355	\$801,215	+ 15.4%
Percent of List Price Received*	98.5%	97.6%	- 0.9%	97.7%	97.2%	- 0.5%
Days on Market Until Sale	70	101	+ 44.3%	74	48	- 35.1%
Inventory of Homes for Sale	17	12	- 29.4%	--	--	--
Months Supply of Inventory	3.5	2.6	- 25.7%	--	--	--

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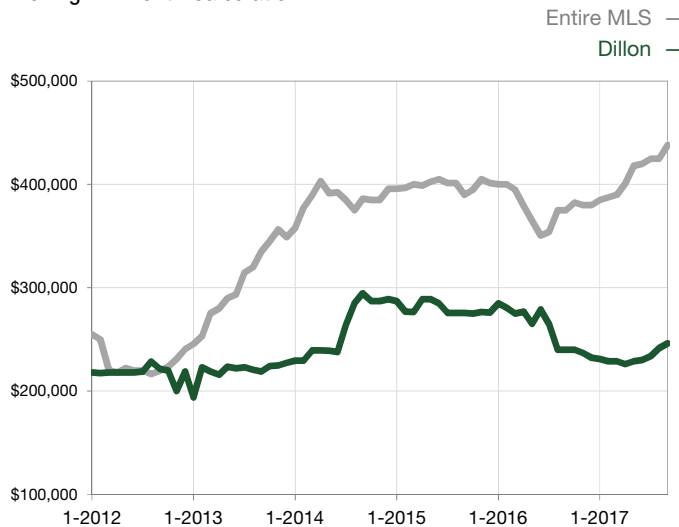
Townhouse-Condo Key Metrics	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
New Listings	16	11	- 31.3%	177	129	- 27.1%
Sold Listings	11	15	+ 36.4%	110	108	- 1.8%
Median Sales Price*	\$227,500	\$396,000	+ 74.1%	\$233,750	\$250,000	+ 7.0%
Average Sales Price*	\$298,318	\$390,500	+ 30.9%	\$289,807	\$298,029	+ 2.8%
Percent of List Price Received*	98.8%	98.9%	+ 0.1%	98.0%	98.6%	+ 0.6%
Days on Market Until Sale	35	32	- 8.6%	32	24	- 25.0%
Inventory of Homes for Sale	80	11	- 86.3%	--	--	--
Months Supply of Inventory	6.3	0.9	- 85.7%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for August 2017

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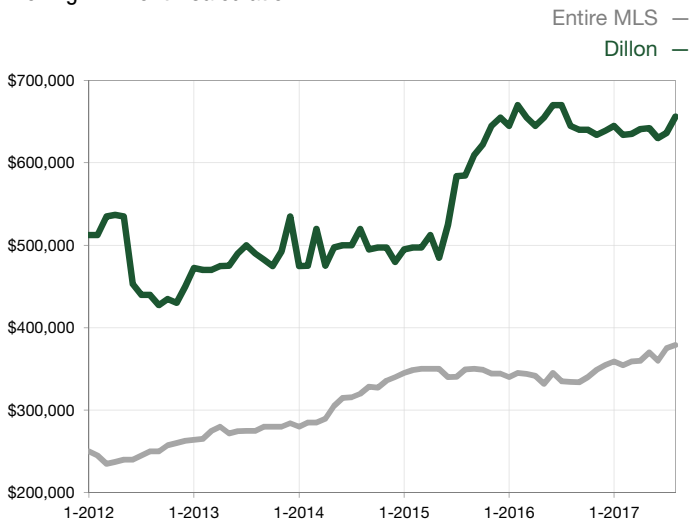
Single Family	August			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 08-2016	Thru 08-2017	Percent Change from Previous Year
Key Metrics						
New Listings	6	7	+ 16.7%	38	54	+ 42.1%
Sold Listings	4	5	+ 25.0%	32	31	- 3.1%
Median Sales Price*	\$602,000	\$760,000	+ 26.2%	\$682,250	\$730,000	+ 7.0%
Average Sales Price*	\$621,000	\$804,250	+ 29.5%	\$717,066	\$775,657	+ 8.2%
Percent of List Price Received*	96.8%	94.6%	- 2.3%	97.5%	97.0%	- 0.5%
Days on Market Until Sale	14	45	+ 221.4%	75	35	- 53.3%
Inventory of Homes for Sale	21	13	- 38.1%	--	--	--
Months Supply of Inventory	4.6	3.0	- 34.8%	--	--	--

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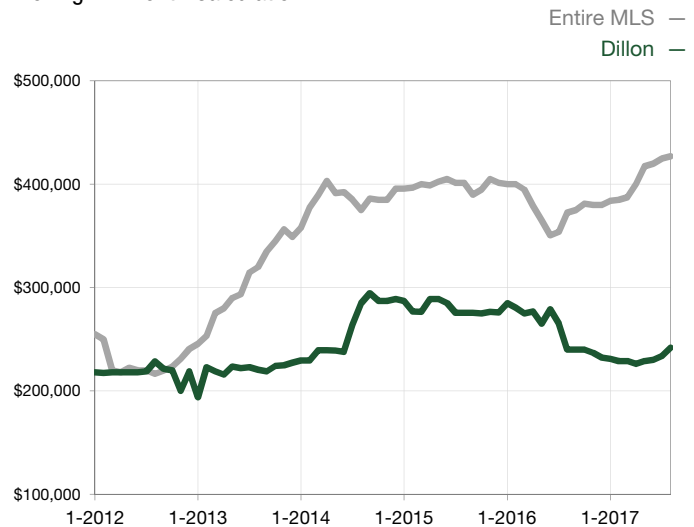
Townhouse-Condo	August			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 08-2016	Thru 08-2017	Percent Change from Previous Year
Key Metrics						
New Listings	14	22	+ 57.1%	161	118	- 26.7%
Sold Listings	23	18	- 21.7%	99	92	- 7.1%
Median Sales Price*	\$224,500	\$248,500	+ 10.7%	\$235,000	\$245,250	+ 4.4%
Average Sales Price*	\$240,474	\$297,120	+ 23.6%	\$288,861	\$284,562	- 1.5%
Percent of List Price Received*	98.4%	97.6%	- 0.8%	97.9%	98.6%	+ 0.7%
Days on Market Until Sale	34	27	- 20.6%	31	22	- 29.0%
Inventory of Homes for Sale	76	21	- 72.4%	--	--	--
Months Supply of Inventory	5.7	1.7	- 70.2%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for July 2017

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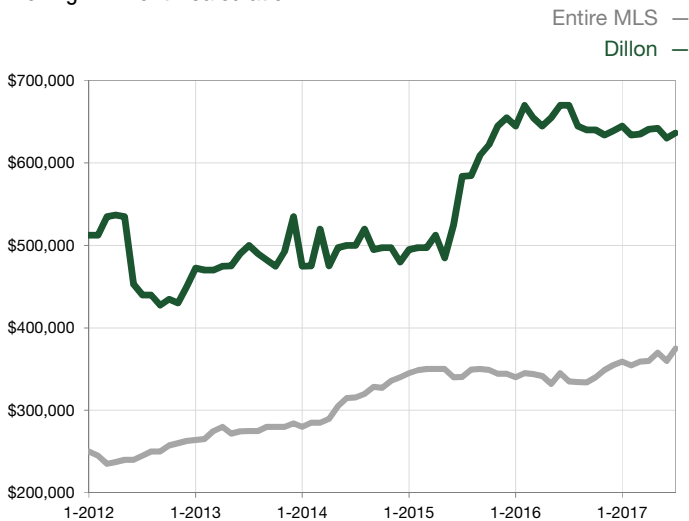
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	7	8	+ 14.3%	32	47	+ 46.9%
Sold Listings	7	4	- 42.9%	28	26	- 7.1%
Median Sales Price*	\$750,000	\$852,500	+ 13.7%	\$682,250	\$715,000	+ 4.8%
Average Sales Price*	\$777,929	\$860,750	+ 10.6%	\$730,790	\$770,159	+ 5.4%
Percent of List Price Received*	96.9%	98.0%	+ 1.1%	97.6%	97.5%	- 0.1%
Days on Market Until Sale	18	17	- 5.6%	83	33	- 60.2%
Inventory of Homes for Sale	20	15	- 25.0%	--	--	--
Months Supply of Inventory	4.1	3.6	- 12.2%	--	--	--

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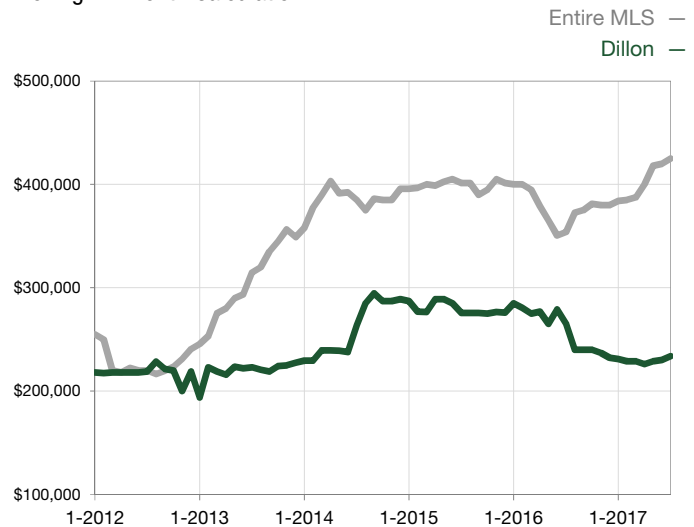
Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	55	20	- 63.6%	147	96	- 34.7%
Sold Listings	12	17	+ 41.7%	76	74	- 2.6%
Median Sales Price*	\$223,500	\$250,000	+ 11.9%	\$238,500	\$244,000	+ 2.3%
Average Sales Price*	\$261,248	\$279,912	+ 7.1%	\$303,505	\$281,507	- 7.2%
Percent of List Price Received*	97.4%	98.9%	+ 1.5%	97.8%	98.8%	+ 1.0%
Days on Market Until Sale	17	20	+ 17.6%	31	21	- 32.3%
Inventory of Homes for Sale	86	21	- 75.6%	--	--	--
Months Supply of Inventory	6.9	1.7	- 75.4%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



MARKET METRICS

JANUARY 2018

Summit County

LIV | Sotheby's
INTERNATIONAL REALTY

SUMMIT COUNTY | SAR MLS

YEAR-TO-DATE

January	2018	2017	% Change
Total Sales Volume	\$79,349,652	\$79,349,347	0%
Properties Sold	107	113	-5%
Average Sold Price	\$741,586	\$702,207	6%
Average Price per Square Foot	\$470	\$440	7%
Average Days on Market	45	79	-43%
Highest Price	\$3,175,000	\$4,060,000	-22%
Average List Price	\$758,205	\$729,306	4%
New Listings	119	102	17%

LAST 12 MONTHS - YEAR OVER YEAR

February - January	2018	2017	% Change
Total Sales Volume	\$1,381,844,298	\$1,148,113,127	20%
Properties Sold	1,967	1,888	4%
Average Sold Price	\$702,514	\$607,883	16%
Average Price per Square Foot	\$433	\$380	14%
Average Days on Market	60	78	-23%
Highest Price	\$6,100,000	\$5,675,000	7%
Average List Price	\$723,306	\$627,414	15%
New Listings	2,233	2,189	2%

SUMMIT COUNTY \$1M+ | SAR MLS

YEAR-TO-DATE

January	2018	2017	% Change
Total Sales Volume	\$31,797,517	\$39,835,700	-20%
Listings Sold	21	23	-9%
Average Sold Price	\$1,514,167	\$1,731,987	-13%
Average Price per Square Foot	\$457	\$532	-14%
Average Days on Market	97	134	-28%
Highest Price	\$3,175,000	\$4,060,000	-22%
Average List Price	\$1,562,642	\$1,824,035	-14%
New Listings	33	21	57%

LAST 12 MONTHS - YEAR OVER YEAR

February - January	2018	2017	% Change
Total Sales Volume	\$534,113,609	\$386,025,052	38%
Listings Sold	333	243	37%
Average Price	\$1,603,945	\$1,588,580	1%
Average Price per Square Foot	\$464	\$444	5%
Average Days on Market	145	152	-5%
Highest Price	\$6,100,000	\$5,675,000	7%
Average List Price	\$1,680,930	\$1,663,583	1%
New Listings	455	412	10%

Based on sales in Summit County. Based on information from SAR MLS. This representation is based in whole or in part on data supplied by SAR MLS. SAR MLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by SAR MLS may not reflect all real estate activity in the market.

Local Market Update for December 2019

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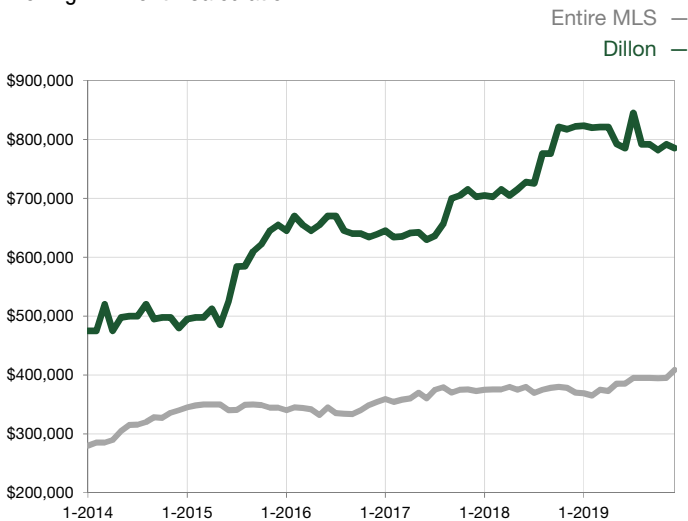
Single Family	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
Key Metrics						
New Listings	4	0	- 100.0%	73	71	- 2.7%
Sold Listings	3	6	+ 100.0%	49	63	+ 28.6%
Median Sales Price*	\$885,000	\$874,750	- 1.2%	\$822,000	\$785,000	- 4.5%
Average Sales Price*	\$918,333	\$980,928	+ 6.8%	\$879,279	\$882,757	+ 0.4%
Percent of List Price Received*	100.3%	96.6%	- 3.7%	98.1%	97.3%	- 0.8%
Days on Market Until Sale	46	55	+ 19.6%	49	52	+ 6.1%
Inventory of Homes for Sale	16	4	- 75.0%	--	--	--
Months Supply of Inventory	3.9	0.8	- 79.5%	--	--	--

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Townhouse/Condo	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
Key Metrics						
New Listings	12	49	+ 308.3%	159	322	+ 102.5%
Sold Listings	9	17	+ 88.9%	121	159	+ 31.4%
Median Sales Price*	\$250,000	\$340,000	+ 36.0%	\$380,000	\$365,000	- 3.9%
Average Sales Price*	\$320,444	\$426,088	+ 33.0%	\$415,351	\$419,949	+ 1.1%
Percent of List Price Received*	98.3%	97.1%	- 1.2%	98.9%	98.4%	- 0.5%
Days on Market Until Sale	31	27	- 12.9%	21	42	+ 100.0%
Inventory of Homes for Sale	39	84	+ 115.4%	--	--	--
Months Supply of Inventory	3.9	6.3	+ 61.5%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

