

# Local Market Update for December 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Copper Mountain

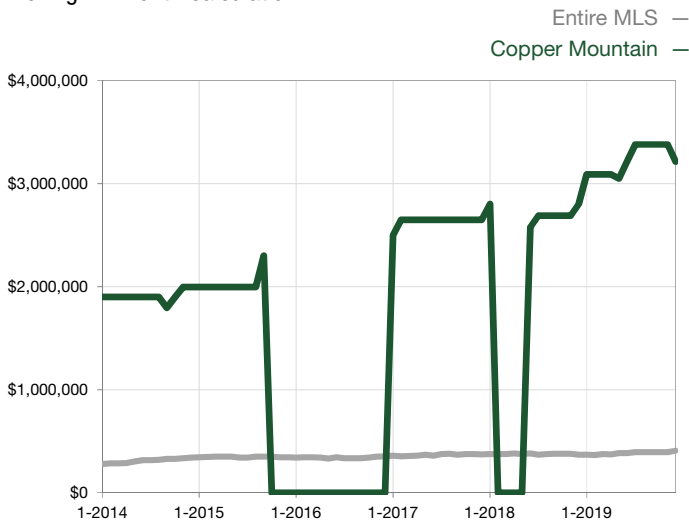
Single Family	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	6	3	- 50.0%
Sold Listings	1	0	- 100.0%	3	2	- 33.3%
Median Sales Price*	\$3,500,000	\$0	- 100.0%	\$2,800,000	<b>\$3,215,000</b>	+ 14.8%
Average Sales Price*	\$3,500,000	\$0	- 100.0%	\$2,959,500	<b>\$3,215,000</b>	+ 8.6%
Percent of List Price Received*	92.2%	0.0%	- 100.0%	105.0%	<b>98.3%</b>	- 6.4%
Days on Market Until Sale	182	0	- 100.0%	325	<b>385</b>	+ 18.5%
Inventory of Homes for Sale	6	3	- 50.0%	--	--	--
Months Supply of Inventory	6.0	3.0	- 50.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

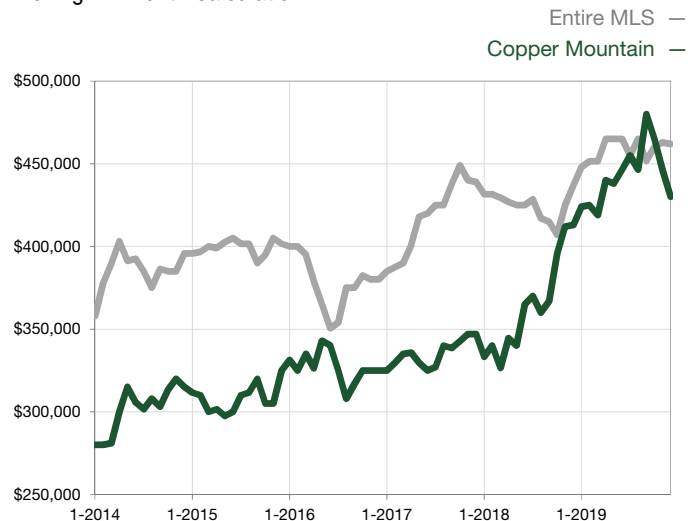
Townhouse/Condo	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	12	8	- 33.3%	131	108	- 17.6%
Sold Listings	6	9	+ 50.0%	98	77	- 21.4%
Median Sales Price*	\$669,500	<b>\$482,500</b>	- 27.9%	\$413,000	<b>\$430,000</b>	+ 4.1%
Average Sales Price*	\$658,583	<b>\$474,611</b>	- 27.9%	\$459,369	<b>\$455,182</b>	- 0.9%
Percent of List Price Received*	97.4%	96.7%	- 0.7%	96.6%	95.1%	- 1.6%
Days on Market Until Sale	45	109	+ 142.2%	88	124	+ 40.9%
Inventory of Homes for Sale	68	54	- 20.6%	--	--	--
Months Supply of Inventory	8.3	8.4	+ 1.2%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for June 2018

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## Copper Mountain

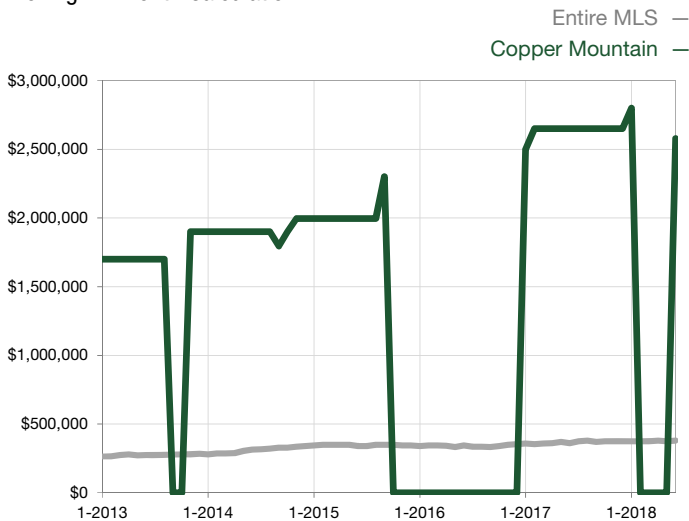
Single Family	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	2	+ 100.0%	3	3	0.0%
Sold Listings	0	1	--	2	1	- 50.0%
Median Sales Price*	\$0	<b>\$2,578,500</b>	--	\$2,650,000	<b>\$2,578,500</b>	- 2.7%
Average Sales Price*	\$0	<b>\$2,578,500</b>	--	\$2,650,000	<b>\$2,578,500</b>	- 2.7%
Percent of List Price Received*	0.0%	<b>129.2%</b>	--	93.1%	<b>129.2%</b>	+ 38.8%
Days on Market Until Sale	0	<b>193</b>	--	193	<b>193</b>	0.0%
Inventory of Homes for Sale	6	<b>8</b>	+ 33.3%	--	--	--
Months Supply of Inventory	6.0	<b>8.0</b>	+ 33.3%	--	--	--

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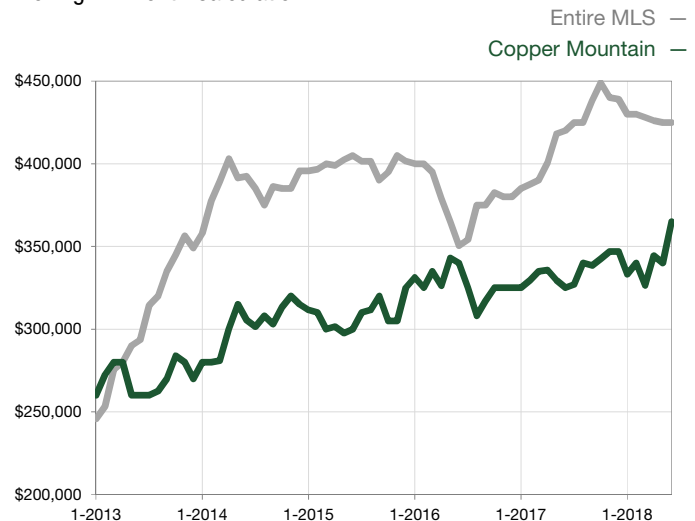
Townhouse-Condo	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	8	12	+ 50.0%	75	62	- 17.3%
Sold Listings	12	6	- 50.0%	65	36	- 44.6%
Median Sales Price*	\$300,000	<b>\$430,000</b>	+ 43.3%	\$318,500	<b>\$360,000</b>	+ 13.0%
Average Sales Price*	\$264,833	<b>\$420,317</b>	+ 58.7%	\$381,746	<b>\$399,389</b>	+ 4.6%
Percent of List Price Received*	90.2%	<b>97.5%</b>	+ 8.1%	94.9%	<b>96.7%</b>	+ 1.9%
Days on Market Until Sale	135	<b>45</b>	- 66.7%	148	<b>53</b>	- 64.2%
Inventory of Homes for Sale	82	<b>71</b>	- 13.4%	--	--	--
Months Supply of Inventory	7.6	<b>9.3</b>	+ 22.4%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for January 2018

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## Copper Mountain

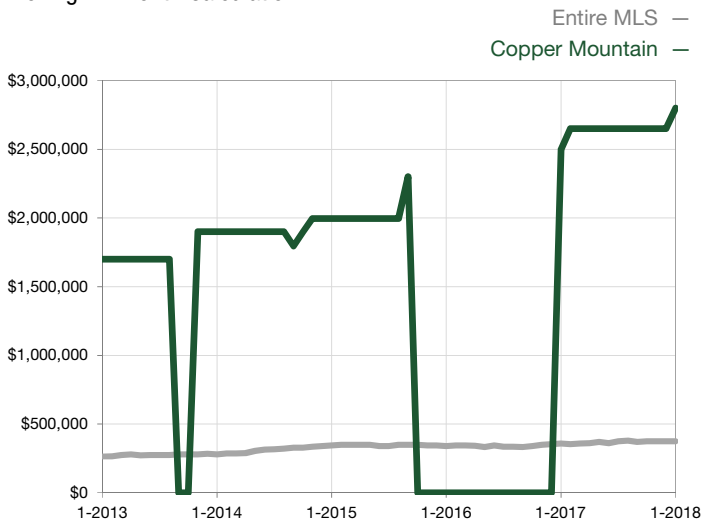
Single Family Key Metrics	January			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 01-2017	Thru 01-2018	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$2,500,000	\$0	- 100.0%	\$2,500,000	\$0	- 100.0%
Average Sales Price*	\$2,500,000	\$0	- 100.0%	\$2,500,000	\$0	- 100.0%
Percent of List Price Received*	92.8%	0.0%	- 100.0%	92.8%	0.0%	- 100.0%
Days on Market Until Sale	193	0	- 100.0%	193	0	- 100.0%
Inventory of Homes for Sale	5	8	+ 60.0%	--	--	--
Months Supply of Inventory	5.0	8.0	+ 60.0%	--	--	--

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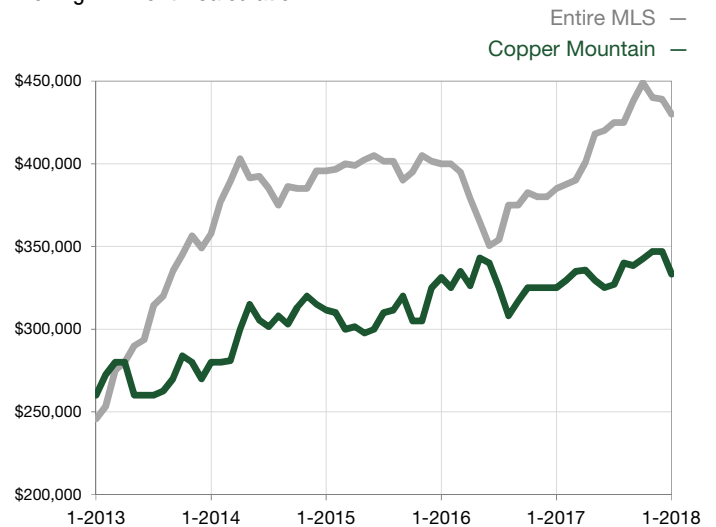
Townhouse-Condo Key Metrics	January			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 01-2017	Thru 01-2018	Percent Change from Previous Year
New Listings	9	6	- 33.3%	9	6	- 33.3%
Sold Listings	10	6	- 40.0%	10	6	- 40.0%
Median Sales Price*	\$397,000	\$315,000	- 20.7%	\$397,000	\$315,000	- 20.7%
Average Sales Price*	\$524,650	\$388,167	- 26.0%	\$524,650	\$388,167	- 26.0%
Percent of List Price Received*	97.2%	96.4%	- 0.8%	97.2%	96.4%	- 0.8%
Days on Market Until Sale	192	26	- 86.5%	192	26	- 86.5%
Inventory of Homes for Sale	88	71	- 19.3%	--	--	--
Months Supply of Inventory	9.3	7.3	- 21.5%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for October 2017

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## Copper Mountain

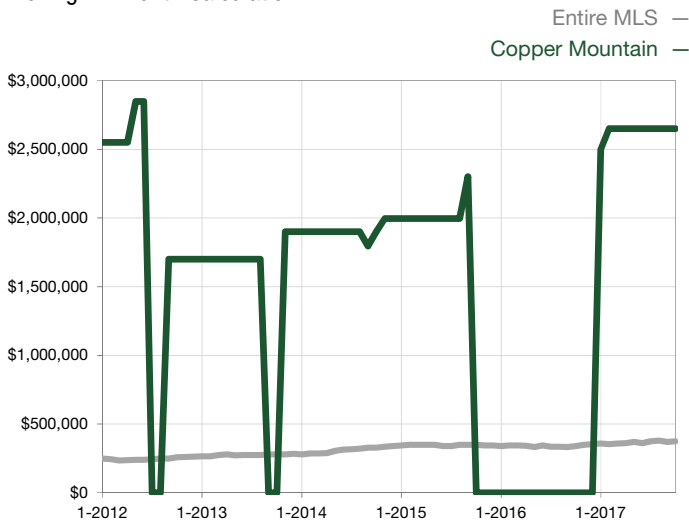
Single Family Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	1	0	- 100.0%	8	7	- 12.5%
Sold Listings	0	0	--	0	2	--
Median Sales Price*	\$0	\$0	--	\$0	\$2,650,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$2,650,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	93.1%	--
Days on Market Until Sale	0	0	--	0	193	--
Inventory of Homes for Sale	7	8	+ 14.3%	--	--	--
Months Supply of Inventory	0.0	8.0	--	--	--	--

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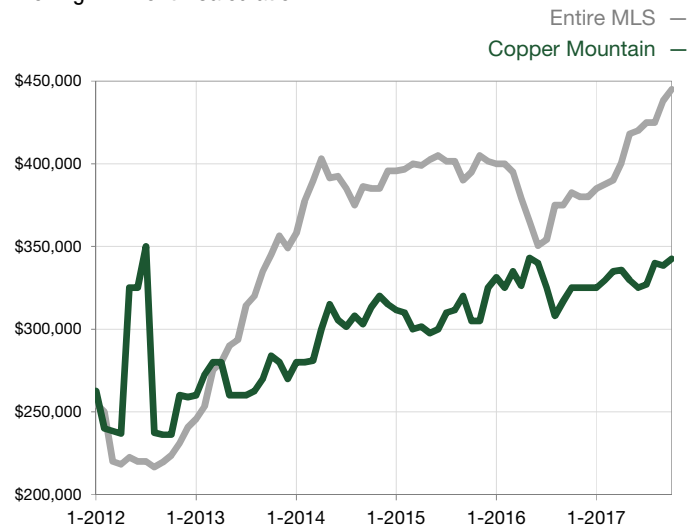
Townhouse-Condo Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	11	8	- 27.3%	110	121	+ 10.0%
Sold Listings	4	11	+ 175.0%	88	105	+ 19.3%
Median Sales Price*	\$333,750	\$349,000	+ 4.6%	\$319,000	\$345,000	+ 8.2%
Average Sales Price*	\$265,375	\$340,804	+ 28.4%	\$328,561	\$380,274	+ 15.7%
Percent of List Price Received*	93.5%	97.7%	+ 4.5%	95.0%	95.7%	+ 0.7%
Days on Market Until Sale	168	92	- 45.2%	181	126	- 30.4%
Inventory of Homes for Sale	98	60	- 38.8%	--	--	--
Months Supply of Inventory	10.5	5.7	- 45.7%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



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# Local Market Update for September 2017

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## Copper Mountain

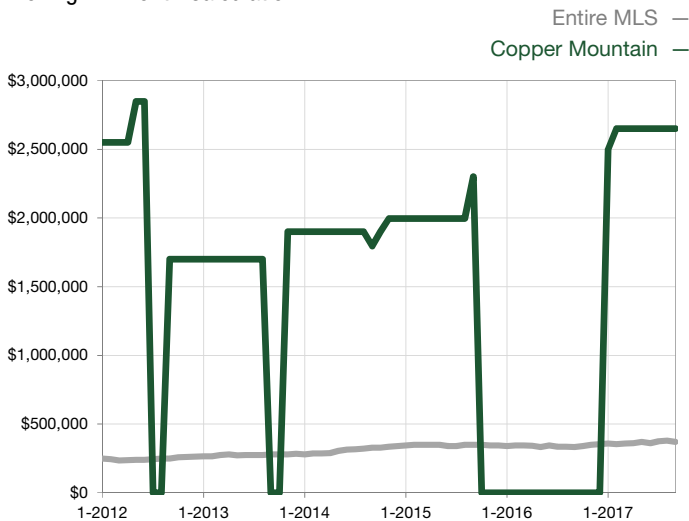
Single Family	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	2	1	- 50.0%	7	7	0.0%
Sold Listings	0	0	--	0	2	--
Median Sales Price*	\$0	\$0	--	\$0	\$2,650,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$2,650,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	93.1%	--
Days on Market Until Sale	0	0	--	0	193	--
Inventory of Homes for Sale	7	9	+ 28.6%	--	--	--
Months Supply of Inventory	0.0	9.0	--	--	--	--

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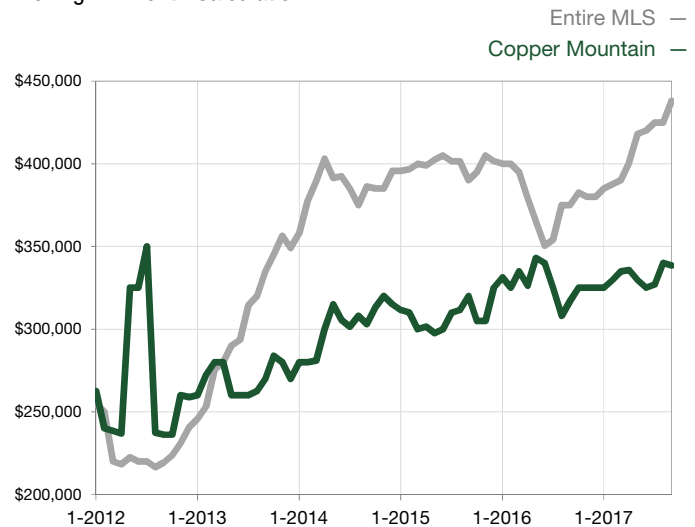
Townhouse-Condo	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	11	14	+ 27.3%	99	113	+ 14.1%
Sold Listings	18	12	- 33.3%	84	94	+ 11.9%
Median Sales Price*	\$385,000	\$387,500	+ 0.6%	\$315,000	\$342,500	+ 8.7%
Average Sales Price*	\$352,222	\$414,917	+ 17.8%	\$331,607	\$384,893	+ 16.1%
Percent of List Price Received*	96.0%	96.8%	+ 0.8%	95.1%	95.4%	+ 0.3%
Days on Market Until Sale	225	136	- 39.6%	182	130	- 28.6%
Inventory of Homes for Sale	99	67	- 32.3%	--	--	--
Months Supply of Inventory	9.7	6.8	- 29.9%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



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Rolling 12-Month Calculation



# Local Market Update for August 2017

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## Copper Mountain

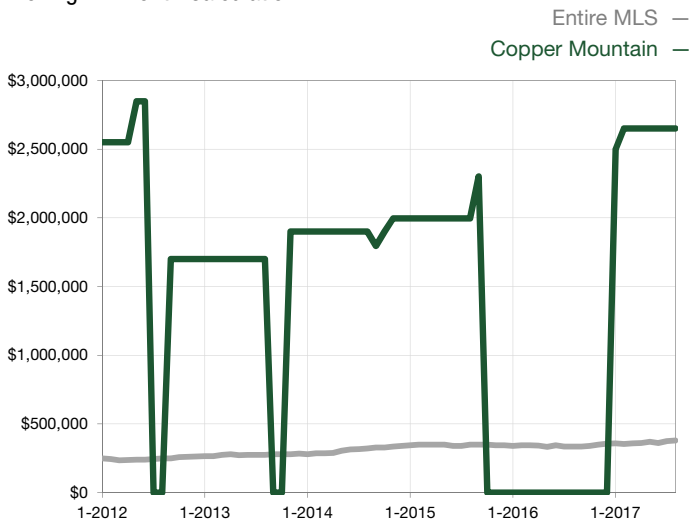
Single Family Key Metrics	August			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 08-2016	Thru 08-2017	Percent Change from Previous Year
New Listings	0	0	--	5	6	+ 20.0%
Sold Listings	0	0	--	0	2	--
Median Sales Price*	\$0	\$0	--	\$0	\$2,650,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$2,650,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	93.1%	--
Days on Market Until Sale	0	0	--	0	193	--
Inventory of Homes for Sale	5	8	+ 60.0%	--	--	--
Months Supply of Inventory	0.0	8.0	--	--	--	--

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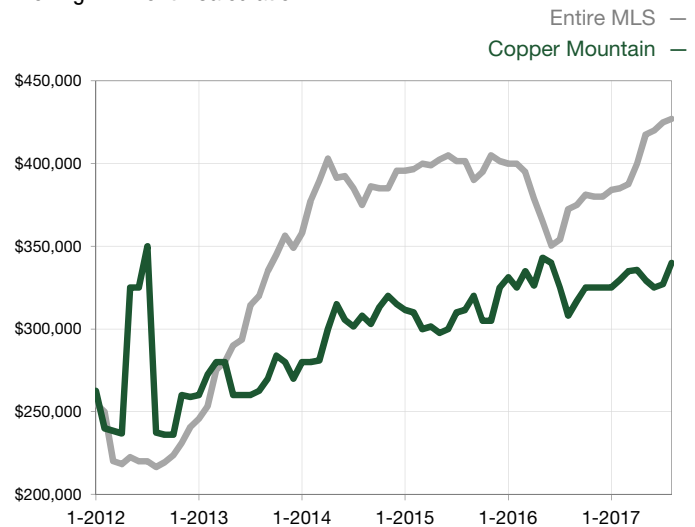
Townhouse-Condo Key Metrics	August			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 08-2016	Thru 08-2017	Percent Change from Previous Year
New Listings	8	10	+ 25.0%	88	99	+ 12.5%
Sold Listings	12	9	- 25.0%	66	82	+ 24.2%
Median Sales Price*	\$289,000	\$424,900	+ 47.0%	\$295,000	\$329,250	+ 11.6%
Average Sales Price*	\$305,954	\$445,433	+ 45.6%	\$325,898	\$380,499	+ 16.8%
Percent of List Price Received*	95.6%	96.1%	+ 0.5%	94.9%	95.2%	+ 0.3%
Days on Market Until Sale	230	61	- 73.5%	170	129	- 24.1%
Inventory of Homes for Sale	107	68	- 36.4%	--	--	--
Months Supply of Inventory	11.3	6.5	- 42.5%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for July 2017

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## Copper Mountain

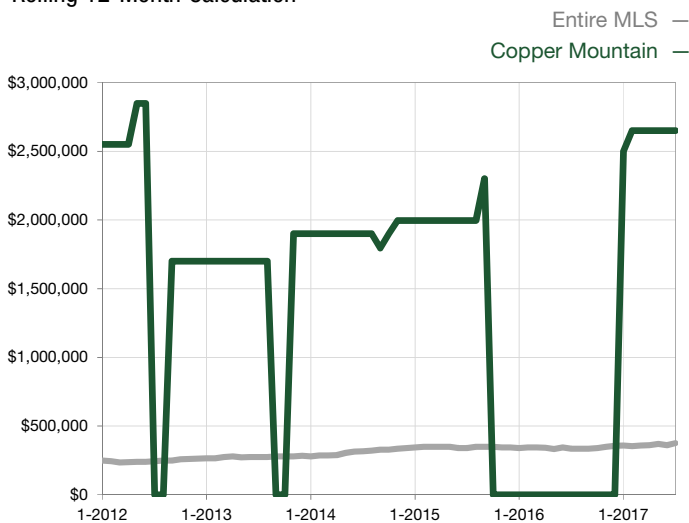
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	1	3	+ 200.0%	5	6	+ 20.0%
Sold Listings	0	0	--	0	2	--
Median Sales Price*	\$0	\$0	--	\$0	\$2,650,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$2,650,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	93.1%	--
Days on Market Until Sale	0	0	--	0	193	--
Inventory of Homes for Sale	5	8	+ 60.0%	--	--	--
Months Supply of Inventory	0.0	8.0	--	--	--	--

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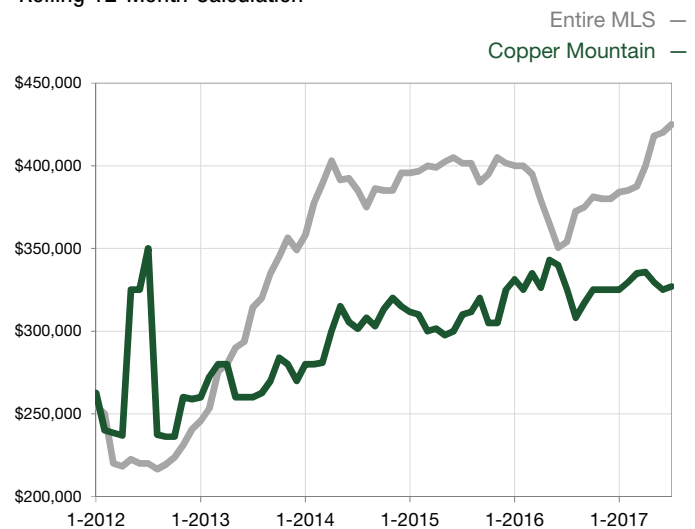
Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	13	14	+ 7.7%	80	89	+ 11.3%
Sold Listings	10	8	- 20.0%	54	73	+ 35.2%
Median Sales Price*	\$272,500	\$301,000	+ 10.5%	\$295,000	\$316,000	+ 7.1%
Average Sales Price*	\$299,650	\$297,313	- 0.8%	\$330,413	\$372,493	+ 12.7%
Percent of List Price Received*	96.6%	97.0%	+ 0.4%	94.7%	95.1%	+ 0.4%
Days on Market Until Sale	123	38	- 69.1%	156	136	- 12.8%
Inventory of Homes for Sale	117	67	- 42.7%	--	--	--
Months Supply of Inventory	12.5	6.3	- 49.6%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# MARKET METRICS

JANUARY 2018

Summit County

LIV | Sotheby's  
INTERNATIONAL REALTY

## SUMMIT COUNTY | SAR MLS

### YEAR-TO-DATE

January	2018	2017	% Change
Total Sales Volume	\$79,349,652	\$79,349,347	0%
Properties Sold	107	113	-5%
Average Sold Price	\$741,586	\$702,207	6%
Average Price per Square Foot	\$470	\$440	7%
Average Days on Market	45	79	-43%
Highest Price	\$3,175,000	\$4,060,000	-22%
Average List Price	\$758,205	\$729,306	4%
New Listings	119	102	17%

### LAST 12 MONTHS - YEAR OVER YEAR

February - January	2018	2017	% Change
Total Sales Volume	\$1,381,844,298	\$1,148,113,127	20%
Properties Sold	1,967	1,888	4%
Average Sold Price	\$702,514	\$607,883	16%
Average Price per Square Foot	\$433	\$380	14%
Average Days on Market	60	78	-23%
Highest Price	\$6,100,000	\$5,675,000	7%
Average List Price	\$723,306	\$627,414	15%
New Listings	2,233	2,189	2%

## SUMMIT COUNTY \$1M+ | SAR MLS

### YEAR-TO-DATE

January	2018	2017	% Change
Total Sales Volume	\$31,797,517	\$39,835,700	-20%
Listings Sold	21	23	-9%
Average Sold Price	\$1,514,167	\$1,731,987	-13%
Average Price per Square Foot	\$457	\$532	-14%
Average Days on Market	97	134	-28%
Highest Price	\$3,175,000	\$4,060,000	-22%
Average List Price	\$1,562,642	\$1,824,035	-14%
New Listings	33	21	57%

### LAST 12 MONTHS - YEAR OVER YEAR

February - January	2018	2017	% Change
Total Sales Volume	\$534,113,609	\$386,025,052	38%
Listings Sold	333	243	37%
Average Price	\$1,603,945	\$1,588,580	1%
Average Price per Square Foot	\$464	\$444	5%
Average Days on Market	145	152	-5%
Highest Price	\$6,100,000	\$5,675,000	7%
Average List Price	\$1,680,930	\$1,663,583	1%
New Listings	455	412	10%

Based on sales in Summit County. Based on information from SAR MLS. This representation is based in whole or in part on data supplied by SAR MLS. SAR MLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by SAR MLS may not reflect all real estate activity in the market.